GUITARS FOR VETS, INC. MILWAUKEE, WISCONSIN

FINANCIAL STATEMENTS DECEMBER 31, 2024 AND 2023

GUITARS FOR VETS, INC. MILWAUKEE, WISCONSIN

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CERTIFIED PUBLIC ACCOUNTANT

1214 Bridge Street P.O. Box 368 Grafton, Wisconsin 53024 TELEPHONE: (262) 377-9988 FAX: (262) 377-9617

Independent Auditor's Report

Board of Directors Guitars for Vets, Inc. Milwaukee, Wisconsin

Opinion

We have audited the accompanying financial statements of Guitars for Vets, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2024 and 2023, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Guitars for Vets, Inc. as of December 31, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Guitars for Vets, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Guitars for Vets, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Guitars for Vets, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Guitars for Vets, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Krause & Associates, SC

Know & Amounts SC

Grafton, Wisconsin

September 30, 2025

GUITARS FOR VETS, INC. STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2024 AND 2023

<u>ASSETS</u>	2024	2023
Cash and cash equivalents Certificate of deposit Contributions and grants receivable Contributions and grants receivable – in-kind Inventory Prepaid expenses	\$ 382,574 204,361 22,571 - 589,041 15,561	\$ 684,129 200,000 55,051 363,207 273,694 19,020
TOTAL ASSETS	\$1,214,108	\$1,595,101
LIABILITIES AND NET ASS LIABILITIES Accounts payable Accrued payroll and payroll taxes	\$ 28,031 19,567	\$ 16,161
TOTAL LIABILITIES	47,598	33,558
NET ASSETS Without donor restrictions With donor restrictions	1,142,180 24,330	1,137,782 423,761
TOTAL NET ASSETS	1,166,510	1,561,543
TOTAL LIABILITIES AND NET ASSETS	\$1,214,108	\$1,595,101

The accompanying notes are an integral part of these statements.

GUITARS FOR VETS, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2024

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUE AND SUPPORT			
Contributions	\$ 849,548	\$ 22,571	\$ 872,119
In-kind contributions	-	-	-
Fundraising events	24,228	-	24,228
Sale of merchandise:			
Merchandise sales	119,362	-	119,362
Less: cost of goods sold	(54,801)	-	(54,801)
Interest and other	18,447	-	18,447
Released from restrictions	422,002	(422,002)	
Total revenue & support	1,378,786	(399,431)	979,355
EXPENSES			
Program services	846,338	-	846,338
Supporting services:			
General and administrative	175,234	-	175,234
Fundraising and development	352,816		352,816
Total supporting services	528,050	-	528,050
Total expenses	1,374,388	-	1,374,388
Changes in net assets	4,398	(399,431)	(395,033)
Beginning net assets	1,137,782	423,761	1,561,543
Ending net assets	\$ 1,142,180	\$ 24,330	\$ 1,166,510

The accompanying notes are an integral part of these financial statements.

GUITARS FOR VETS, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2023

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUE AND SUPPORT			
Contributions	\$ 601,083	\$ 60,051	\$ 661,134
In-kind contributions	-	363,207	363,207
Fundraising events	43,226	-	43,226
Sale of merchandise:			
Merchandise sales	161,223	-	161,223
Less: cost of goods sold	(45,744)	-	(45,744)
Interest and other	10,949	-	10,949
Released from restrictions	31,759	(31,759)	
Total revenue & support	802,496	391,499	1,193,995
EXPENSES			
Program services	749,268	-	749,268
Supporting services:			
General and administrative	108,616	-	108,616
Fundraising and development	256,995	_	256,995
Total supporting services	365,611	-	365,611
Total expenses	1,114,879	-	1,114,879
Changes in net assets	(312,383)	391,499	79,116
Beginning net assets	1,450,165	32,262	1,482,427
Ending net assets	\$ 1,137,782	\$ 423,761	\$ 1,561,543

The accompanying notes are an integral part of these financial statements.

GUITARS FOR VETS, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2024

	Supporting Services						
	Prog	gram		eneral &		draising &	
	Serv	vices	adm	inistrative	Dev	velopment	 Total
Cost of merchandise sold	\$	54,801	\$	-	\$	-	\$ 54,801
Fundraising event fees		-		-		17,433	17,433
Grants		-		-		-	-
Insurance		1,733		342		1,179	3,254
Miscellaneous		7,197		1,410		4,865	13,472
Office		1,071		204		2,451	3,726
Payroll expenses:							
Salaries and wages	2	88,183		56,909		196,144	541,236
Payroll taxes		23,915		4,723		16,277	44,915
Employee benefits		2,936		580		1,999	5,515
Postage		4,850		339		15,226	20,415
Printing		2,490		492		8,432	11,414
Professional fees		17,493		100,804		4,494	122,791
Rent		19,551		1,491		5,140	26,182
Student packages supplies	4:	29,490		=		-	429,490
Supplies		15,372		1,610		48,584	65,566
Telephone		3,501		691		2,383	6,575
Travel and mileage		21,169		4,180		15,491	40,840
Website		7,387		1,459		12,718	21,564
	9	01,139		175,234		352,816	 1,429,189
Less expense included with revenue	ues						
on the statement of activities	(54,801)					(54,801)
Total Expenses	\$ 8	46,338	\$	175,234	\$	352,816	\$ 1,374,388

GUITARS FOR VETS, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2023

	Supporting Services			
	Program	General &	Fundraising &	
	Services	administrative	Development	Total
Cost of merchandise sold	\$ 45,744	\$ -	\$ -	\$ 45,744
Fundraising event fees	-	-	14,422	14,422
Grants	120,650	-	=	120,650
Insurance	2,325	790	1,534	4,649
Miscellaneous	7,072	1,957	3,800	12,829
Office	3,570	1,214	2,371	7,155
Payroll expenses:				
Salaries and wages	220,854	69,600	99,200	389,654
Payroll taxes	15,537	5,283	10,254	31,074
Employee benefits	2,418	822	1,596	4,836
Postage	5,044	980	15,277	21,301
Printing	873	698	6,920	8,491
Professional fees	33,703	11,459	22,244	67,406
Rent	9,601	3,264	6,336	19,201
Student packages supplies	288,682	-	-	288,682
Supplies	9,920	9,123	51,686	70,729
Telephone	2,880	979	1,901	5,760
Travel and mileage	20,162	731	15,193	36,086
Website	5,977	1,716	4,261	11,954
	795,012	108,616	256,995	1,160,623
Less expense included with reven	ues			
on the statement of activities	(45,744)	<u> </u>		(45,744)
Total Expenses	\$ 749,268	\$ 108,616	\$ 256,995	\$ 1,114,879

GUITARS FOR VETS, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

	2024	2023
CASH FLOWS FROM OPERATING ACTIVITIES Changes in net assets Adjustments to reconcile changes in net assets	\$ (395,033)	\$ 79,116
to net cash provided by (used in) operating activities Interest earned on certificate of deposit In-kind contribution receivable (Increase) decrease in contributions and	(4,361)	(363,207)
grants receivable (Increase) decrease in other receivable	32,480	(25,590) 1,800
(Increase) decrease in inventory (Increase) decrease in prepaid expenses Increase (decrease) in accounts payable	47,860 3,459 11,870	100,770 (7,501) (8,934)
Increase (decrease) in accrued payroll and taxes	2,170	4,675
Net cash provided by (used in) operating activities	(301,555)	(218,871)
CASH FLOWS FROM INVESTMENT ACTIVITIES Increase in certificate of deposit		(200,000)
Net cash provided by (used in) investing activities		(200,000)
Net increase (decrease) in cash and cash equivalents	(301,555)	(418,871)
Cash and cash equivalents, beginning of year	684,129	1,103,000
Cash and cash equivalents, end of year	\$ 382,574	<u>\$ 684,129</u>
Supplemental disclosures:		
Cash paid for interest	<u>\$</u>	<u>\$</u>
In-kind contributions	<u>\$</u> -	\$ 363,207

The accompanying notes are an integral part of these statements.

A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A summary of the significant accounting policies consistently applied in the preparation of the accompanying financial statements follows.

1. Organization and business activity

The Guitars for Vets, Inc. (Organization) is a nonprofit Wisconsin nonstock corporation dedicated to sharing the healing power of music with veterans suffering from significant post-combat mental and emotional distress, particularly post-traumatic stress disorder (PTSD). The Organization provides ten free private guitar lessons and a new acoustic guitar in a structured program run by volunteers, primarily through Veterans Administration (VA) facilities and veteran's centers.

2. Cash and cash equivalents

The Organization considers all cash and highly liquid financial instruments with original maturities of three months or less, which are neither held for nor restricted by donors for long-term purposes, to be cash and cash equivalents. Cash and highly liquid financial instruments restricted to building projects, endowments that are perpetual in nature, or other long-term purposes are excluded from this definition.

3. Contributions and grants receivables

The Organization records unconditional promises to give that are expected to be collected within one year at net realizable value. Unconditional promises to give expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discounts is included in contribution revenue in the statements of activities. The Organization determines the allowance for uncollectable promises to give based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Promises to give are written off when deemed uncollectable. At December 31, 2024 and 2023, management determined that no allowance for uncollectible contributions receivable was required. See Note C.

4. Inventory

Inventory consists of guitars and accessories, and other promotional items. Donated items are stated at fair market value. Purchased inventory is stated at the lower of cost or market.

A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

5. Prepaid expenses

Prepaid expenses represent disbursements paid in advance for the subsequent fiscal year.

6. Property and equipment

Property and equipment are recorded at cost or fair market value if donated. The Organization's policy is to capitalize all tangible assets which separately or in the aggregate have an acquisition cost of \$5,000 or greater. Major additions and improvements are capitalized. Property and equipment are depreciated over the estimated useful lives of the assets, using the straight-line method. When assets are sold or otherwise disposed of, the cost and related depreciation or amortization are removed from the accounts, and any resulting gain or loss is included in the statements of activities. Costs of maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed currently. The Organization has not had any expenditures or donations that met the capitalization threshold. Accordingly, the Organization did not have any depreciation expense for the years ended December 31, 2024 and 2023.

7. Net assets

The Organization follows the accrual method of accounting wherein revenues and expenses are recorded in the period earned or incurred. Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

The Organization reports contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

8. Revenue and revenue recognition

Merchandise sales

The Organization receives donated guitars and other items that are in need of repair. The items are repaired and available for sale. These sales and sales of logo branded items are recognized at a point in time, when the sale occurs.

Special events

The Organization hosts fundraising activities. Payments received in advance of special events are reported as deferred revenue in the accompanying statements of financial position. As of December 31, 2024 and 2023, no payments were received in advance of the events.

Contributions are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give, that is, those with a measurable performance or other barrier, and a right of return, are not recognized until the conditions on which they depend have been substantially met. As of December 31, 2024 and 2023, the Organization has no conditional contributions.

9. Donated services and in-kind contributions

Volunteers contribute significant amounts of time to our program services, administration, and fundraising and development activities; however, the financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by generally accepted accounting principles. Contributed goods are recorded at fair value at the date of donation. The Organization records donated professional services at the respective fair values of the services received. See Note F.

10. Allocation of functional expenses

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include occupancy, depreciation, salaries and wages, benefits, payroll taxes, professional services, office expenses, supplies, insurance, and other, which are allocated on the basis of estimates of time and effort.

A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

11. Use of estimates

The preparation of the financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates, and those differences could be material.

12. Income taxes

The Organization is a not-for-profit corporation as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal income taxes on related income pursuant to Section 501(a) of the Code.

The Organization evaluates it tax positions and assesses their uncertainty, if any, through review and application of various sources of tax authority including statutes, regulations, rulings, court cases and widely held administrative practices.

The Organization informational returns are subject to examination by the IRS, generally for three years after they were filed. Management believes that no uncertain tax positions exist for the Organization at December 31, 2024 and 2023. The Organization has not incurred any interest or penalties for income taxes for the years ended December 31, 2024 and 2023.

13. Subsequent events

Management has evaluated subsequent events for recognition and disclosure in the financial statements through September 30, 2025, which is the date that the financial statements were available to be issued.

B – LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statements of financial position date of December 31, 2024 and 2023, comprise the following:

	_	2024	 2023
Cash and cash equivalents	\$	382,574	\$ 684,129
Certificate of deposit		204,361	200,000
Contributions receivable		22,571	55,051
Less amounts unavailable for general expenditu	ires	:	
Donor purpose restrictions	-	(1,759)	 (5,503)
	\$	607,747	\$ 933,677

C – CONTRIBUTIONS AND GRANT RECEIVABLE

At December 31, 2024 and 2023, contributions receivable consist of outstanding donations to the Organization and total \$22,571 and \$418,258, respectively. As of December 31, 2023, \$363,207 is included in the total contributions receivable related to an in-kind donation of guitars. The Organization considers all contributions receivable to be fully collectible; accordingly, no provision for doubtful accounts is included. If amounts become uncollectible, they will be charged to operations when that determination is made. All contributions receivable amounts are due within 12 months of the year end.

D-NET ASSETS

Contributions received are recorded as donor restricted net assets depending on the existence and or nature of any donor- imposed restrictions. As restrictions are met and funds expended, assets are released from restrictions.

Net assets with donor restrictions are restricted for the following purposes as of December 31, 2024 and 2023:

,	 2024	_	2023
Contributions receivable – subject to passage of time:			
General receivables	\$ 22,571	\$	55,051
In-kind	-		363,207
Purpose restriction:			
Programming	1,759		3,702
Kenneth Zankel Foundation	 		1,801
Total	\$ 24,330	\$	423,761

D - NET ASSETS - CONTINUED

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows for the years ended December 31, 2024 and 2023:

	2024	2023
Contributions receivable – passage of time		
General receivables	\$ 55,051	\$ 29,461
In-kind	363,207	-
Programming	3,744	2,298
Total	<u>\$ 422,002</u>	\$ 31,759

E – LEASE COMMITMENTS

Due to the short-term nature of the lease agreements (less than 12 months duration), management has determined that a right-of-use lease asset and lease liability does currently not exist. Management will review and reassess the agreement and underlying assumptions on an annual basis.

The Organization leases storage space on a month-to-month basis, with no long-term agreement. Total storage space rental was \$21,063 and \$11,400 for the years ended December 31, 2024 and 2023, respectively. During 2023, the Organization began renting co-working office space on a month-to-month basis, with no long-term agreement. Total co-working space rental was \$5,119 and \$7,801 for the years ended December 31, 2024 and 2023, respectively.

Total rent expense was \$26,182 and \$19,201 for the years ended December 31, 2024 and 2023, respectively.

F – CONTRIBUTIONS IN-KIND

The Organization receives various types of contributed goods and services support, including professional services and auction items. Donated services are reported in the financial statements for voluntary donations of professional services when those services create or enhance nonfinancial assets or require specialized skills, are provided by individuals possessing those skills, and typically would be purchased if not provided by donation. The Organization received donated guitars and accessories and professional services as follows for the years ended December 31, 2024 and 2023:

	2024	2023
Guitars and supplies	\$ -	\$ 363,207

For the year ended December 31, 2023, the Organization received \$363,207 of donated guitars. The guitars are included in contributions receivable – in-kind as of December 31, 2023. The guitars were received during the year ended December 31, 2024 and added to inventory for future student packages. Donated guitars and accessories are included in inventory on the statements of financial position.

Prior to January 1, 2024, the Organization receives in-kind use of warehousing, ordering systems and labor used to ship guitars to program graduates from a company owned by a board member of the Organization. This process involves processing the order, developing warehouse picking tickets, picking and shipping of the guitar, and utilizing computers, systems and warehouse equipment. The Organization has not assigned a value to the donated services received. Effective January 1, 2024, the Organization began paying for these services.

Lessons space is provided at VA and other centers at facilities across the country, without charge to the Organization.

A substantial number of unpaid volunteers have made significant contributions of their time to develop the Organization's programs. The Organization relies on volunteers to provide the lessons for its programs. No amounts have been recognized in the statements of activities because the criteria for recognition under U.S. GAAP have not been satisfied.

The Organization received donated personal property which the Organization used as auction and raffle items and supplies for the charity events held during the years ended December 31, 2024 and 2023. Revenue received from the sale of the auction and raffle items is reflected in the statements of activities and no amounts have been reflected for the donation of supplies for the charity events in the statements of activities.

G – CONCENTRATION OF CREDIT RISK

The Organization maintains cash balances at a local bank located in Southeastern Wisconsin, which, at times, may exceed federally insured limits. Accounts at the bank are insured by the Federal Deposit Insurance Corporation up to \$250,000 per financial institution. The Organization has not experienced any losses on these accounts. Management believes the Organization is not exposed to any significant credit risk on cash.

H-RELATED PARTY

The Organization purchases guitars, supplies and reimburses shipping expenses for the shipping of packages to program graduates from a company owned by a board member of the Organization. In addition to the purchases noted above, commencing on January 1, 2024, the Organization began paying for the use of warehousing, ordering systems and labor used to ship guitars to program graduates. Prior to January 1, 2024, these services were provided at no cost to the Organization. During the years ended December 31, 2024 and 2023, the Organization paid the related party a total of \$347,141 and \$184,372, respectively.